

31 October 2007

TO WHOM IT MAY CONCERN

Re: High Quality Painting

High Quality Painting recently painted the inside of our two storey house at St Ives.

Mike presented us with a pro-forma quote that he uses for all jobs. As short as Mike's quote was, no other quote we obtained provided for more work.

Some quoting painters provided a good reason why fewer coats on the woodwork would not have been satisfactory for our colour, yet more than half the quotes we obtained provided for fewer coats of paint on the woodwork (e.g. when they said "2 coats", they meant 1 undercoat and 1 top coat). Mike's quote did not skimp on coats.

A couple of quotes skimmed on surface preparation. Mike's quote did not.

Mike's painters removed and reinstated door handles, window coverings and light fittings where possible.

All the painters who quoted for our job intended to use the same type and quality of paints to be used as top coats. However, several of them (by their own admission or by the description of what they intended to do) did not know how to paint kitchen cupboards. Mike was one of the few who knew the appropriate undercoat and how many top coats would be necessary.

Mike was brave enough to delicately suggest some of the colours we had chosen with our colour consultant might not look good, and he was right.


Mike was fair and accommodating when we asked him to do additional work.

Estimates by quoting painters as to the length of the job varied from 1 week to 3 weeks, with 3-5 painters. Mike estimated 8 days with 5 painters. His painters worked hard, did not dawdle and got the job done in 8 days. Referees we spoke with had similar experiences.

We are very pleased with the finish. No paints strays onto the inside of the windows. The edges of feature walls are neat and straight.

Mike will tell you he just wants to do a quality job and for you to be happy with the finish. I am satisfied this is true.

Yours faithfully,



Peter Bruckner